



Master Class

BILL OF LADING

How To Avoid Rejections In Letter of Credit Transactions?

Crystal Crown Hotel Petaling Jaya		
Apr 28 2025 (Mon)	June 10 2025 (Mon)	Aug 11 2025 (Mon)
9.00am to 5.00pm		

INTRODUCTION

Just one discrepancy in export documentation under LC may result in non-payment and financial catastrophe for your company. According to a survey, about 80% of discrepancies in LC are from transport documents especially the Bill of Lading. Reason – many shipping agents and freight forwarders are not familiar with the strict requirements of UCP600 and ISBP with regards to how Bills of Lading are to be issued.

COURSE OUTLINE

9.00am – 5.00pm

1. Overview of how a Letter of Credit works and the importance of shipping documents especially the Bill of Lading.
2. The process on how Bills of Lading are rejected in Letter of Credit transactions.
3. The types, functions and features of Bills of Ladings
4. Significance of consignees on Bills of Lading
 - To Order
 - To Order of Bank's name
 - To Order of Shipper
 - To Order of Importer's name
5. Detailed analysis of relevant articles in the **ISBP** and **UCP600** on the preparation of Bill of Lading and Charter Party Bill of Lading with regards to:
 - Signature
 - Identification of Carrier
 - Shipped on Board Notation
 - Date of Shipment/Issue
6. ICC's white paper on 'Shipped on Board Notation' on Bills of Lading
7. How to rectify the following common issues where
 - The name of Port of Loading /Discharge on BL differ from LC
 - Place of Receipt and Place of Final Destination
 - Common discrepancies in Bills of Lading
8. The risks on the use of Letter of Indemnities (LOI) on oil shipment
9. The use of Shipping Guarantees, Surrender BL and Telex Releases
10. Recent frauds in international trade in using Bills of Lading
11. Issues on transshipment on Bill of Lading
12. Endorsements on Bill of Lading
13. Risks of using House Bill of Lading
14. Electronic Bills of Lading



FEES:

RM1,800 (SST at 8% to be added) per participant Including handouts, course materials, lunch and tea break. Team discount of **RM100-00** each if you register as a group of 3 or more. Certificate Of Attendance will be awarded upon completion of training

**HRD Corp SBL-KHAS Claimable
(Training Program No. 10001498197)**

- Companies must apply directly to HRD Corp and follow their guidelines for apply the training grant

**TRAINER: Mr. Billy Fong Goon Poy ACIB**

"Excellent...Innovative...Very knowledgeable...Effective in his teaching methodology". These are some of the many positive comments from participants.

Billy Fong, is a HRD Corp accredited trainer in International Trade. He was formerly the head of the Trade Finance Faculty of the staff training Centre of a major international bank in Malaysia. He set up Tradelinks Resources in 1994 to conduct training on Letters of Credit, Incoterms and other trade finance topics for the public. He is an Associate Member of the Chartered Institute of Banker (UK) and holds a Diploma in Training Management from the Institute of Training & Development (ITD) UK.



Billy Fong's unique method of training using diagrams and colouring, videos and case studies to explain each of the complex 11 Incoterms rules has made learning enjoyable fun and easy to understand and remember.

Over the last 30 years, thousands of personnel who are involved in international trade in Malaysia, Singapore, Brunei, Thailand and the Middle East had attended and benefited from Billy Fong's courses on International Trade.

Payments Can Be Made Online Via:

Bank: CIMB Bank

Account No: 80-0341561-1

Account Name: Tradelinks Resources Sdn Bhd

Fax bank-in-slip to 03-7954 9909

Email bank-in-slip to training@tradelinks.com.my

Disclaimer:

Tradelinks Resources Sdn Bhd reserves the right to postpone or change venue or cancel the course or make any other changes to the programme in the event of unavoidable circumstances.

**TRADELINKS RESOURCES SDN BHD**

(Company No. 543128-K)

No. 8 Lorong 12/14-B, 46200 Petaling Jaya, Selangor

Register online: www.tradelinks.com.my

Email: training@tradelinks.com.my or billyfong999@gmail.com

Call or whatsapp **Sook Ling** at 012-398 8166

03-7954 5909 or 03-7931 2026

Fax: 03-7954 9909

REGISTRATION FORM

Crystal Crown Hotel Petaling Jaya		
Apr 28 2025 9.00am – 5.00pm	June 10 2025 9.00am – 5.00pm	Aug 11 2025 9.00am – 5.00pm
Please select the above training slot with a tick ✓		

BILL OF LADING

How To Avoid Rejections In Letter of Credit Transactions?

Email to: training@tradelinks.com.my

Details of Participants			
Name:	<input type="checkbox"/> Mr <input type="checkbox"/> Ms	Email:	H/P
Name:	<input type="checkbox"/> Mr <input type="checkbox"/> Ms	Email:	H/P
Name:	<input type="checkbox"/> Mr <input type="checkbox"/> Ms	Email:	H/P
Name:	<input type="checkbox"/> Mr <input type="checkbox"/> Ms	Email:	H/P
Name:	<input type="checkbox"/> Mr <input type="checkbox"/> Ms	Email:	H/P
Company Details			
Name of Contact Person: <input type="checkbox"/> Mr <input type="checkbox"/> Ms		Job Title:	
Name of Company:			
Address:			
Email:		H/P:	
Tel:		Fax No:	



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